

How to Get More For Less: Unlock the Power of ADP for Your Franchise

Exclusive Benefits for Fastest Labs



**Scan to
schedule
a meeting**

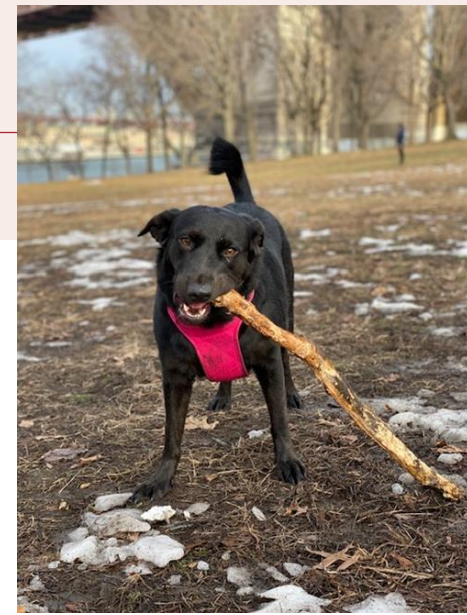
FASTEST LABS.
CLEAN FAST TESTING

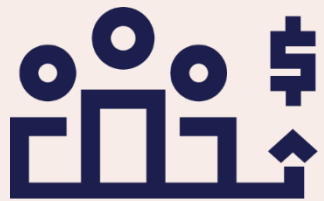


Meet Your Partner

ABOUT ME

- Born & Raised in Scottsdale, AZ
- Graduated from PLNU
- LOVE my family
- Girl Mom / Boy Mom
- Active Military Spouse
- Sports + Food





What We'll Cover

- The common HR & payroll challenges for franchise owners
- How ADP simplifies payroll, compliance, and workforce management
- Special “More for Less” promotion

Why Fastest Labs Chose ADP

WHY ADP



75+ Year
Track Record



820+
Brand Partnerships



30,000+
Franchisees



FRANCHISE PARTNERS

GYMBOREE 

AVIS[®]

Massage Envy
SPA[®]

Driven Brands[®]

 **CHOICE**
HOTELS[®]

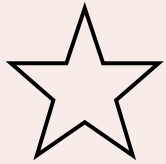
Retro Fitness
WE GET YOU[™]

"Starting a new business can be so incredibly overwhelming and knowing that the ADP platform we've created for our franchisees also includes the HR support is huge for them."

Laura Scavone
Chief People Officer, Smoothie King

Your company's culture...

- It is what attracts people to your company
- It is why people stay
- It is why people leave



Companies with strong workplace culture see a 4x increase in revenue growth and a 50% reduction in employee turnover.



What is an Employee Handbook?

A comprehensive guide for employees and employers outlining:

- Workplace expectations
- Policies and procedures
- Legal compliance



What Should Be in a Handbook?

- Company Mission and Values
- Employment Policies
- Code of Conduct
- Safety Procedures
- Compensation & Benefits
- Leave Policies
- Termination Procedures
- Acknowledgment Form



Real Life Consequences

Scenario #1

A franchise employee
sues over unclear policies
-> Cost: \$25,000+ in legal
fees.

Scenario #2

Miscommunication about
time-off policies leads to
turnover -> Loss of
\$10,000 in rehiring and
training.

Scenario #3

A workplace harassment
claim mishandled ->
Damaged reputation and
loss of customer trust.

*Active RUN Retail clients only; Offers Free Payroll and W-2s for Year-1 (12 months); Not combinable with any other months-free promo; Franchisee can refer into ANY Franchisor, not just their brand

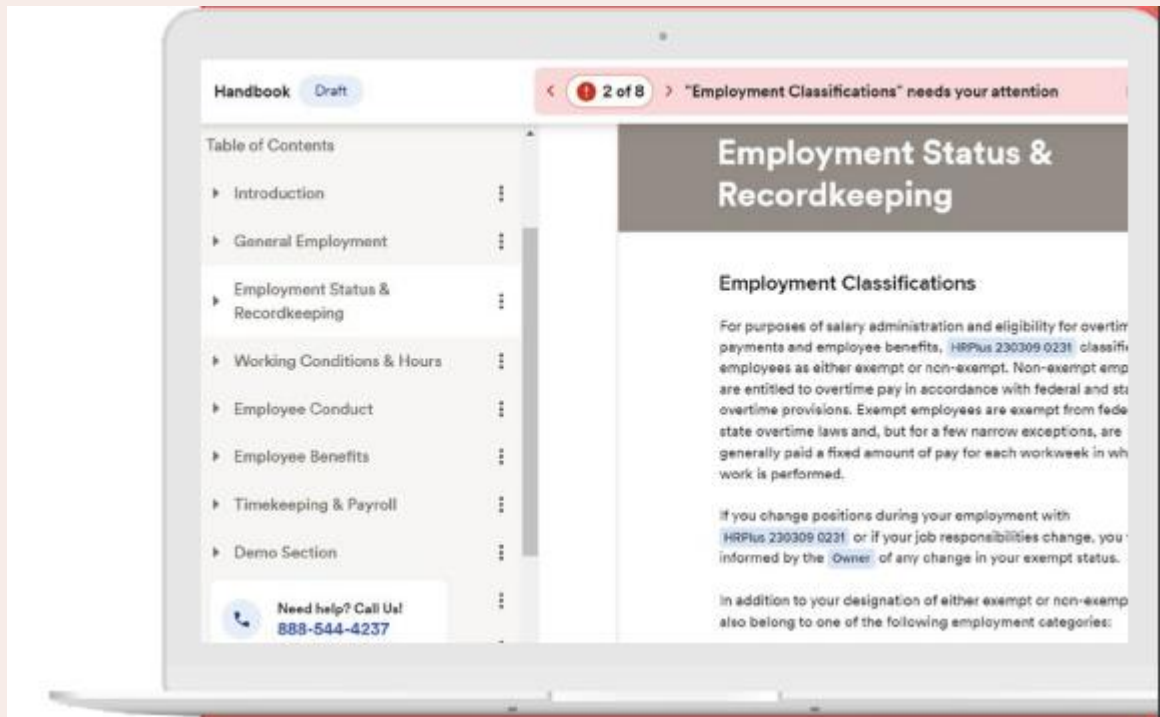
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RUN Handbook Wizard



*Employee Handbook
is the #1 subpoena
item in an
employment lawsuit!*



- ✓ Easy to create
- ✓ Policies at your fingertips
- ✓ Proactive alerts
- ✓ Easy to update
- ✓ Acknowledgement tracking

Business Owner Statistics



It can cost up to \$5,000 to have an attorney create an employee handbook. – Fit Small Business

Stat #1

Business owners spend 68% of their time on administrative tasks. 70% of small businesses are out of compliance.

Stat #2

Handbooks reduce legal risks by up to 50%, thanks to preventative maintenance. 70% of small businesses with a handbook report fewer workplace disputes.

Stat #3

ADP clients save 30% more time on HR tasks compared to DIY efforts.

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Common HR & Payroll Challenges for Franchisees

Are you Struggling With:

- ✗ Spending too much time on payroll and HR tasks?
- ✗ Keeping up with changing labor laws and compliance regulations?
- ✗ Paying too much for limited payroll services?
- ✗ Wasting hours on manual administrative processes?



- **Flexible Payroll Input Options** — Enter your data online, by phone, or even on-the-go with our mobile payroll app. Either way, you can be confident that your data is safe and secure
 - **RUN & Done®** — Automate your payroll, for salaried staff and hourly employees with standard hours, using RUN & Done. Set it up once and we'll run your payroll until you tell us to make a change
- **Employee Access®** — Employees can manage their personal information and federal tax withholding, access payroll and tax history, as well as view available integrated products like time tracking, health benefits, retirement plans or company policies
- **General Ledger Interface** — Export journal entries from ADP into QuickBooks®, Xero, Creative Solutions or a generic output file — without re-keying data
- **Payroll Preview** — Preview payroll results before processing to help reduce errors
- **Electronic Reports** — View, access, export and print over 15 different reports online
 - **Global Health Event** — Access a series of reports to help you navigate the PPP loan forgiveness process. Also use dedicated payroll earnings and memo codes to streamline FFCRA and CARES Act compliance
 - **Custom Reporting** — Choose the fields to include and their order, sort the data within columns, set filters and selection criteria, preview, print, export to multiple file formats and save custom reports for future use
- **New Hire Onboarding** — Add new employees with just a few basic pieces of information and employees can enter their personal info, direct deposit, emergency contacts and federal tax withholding

- **Payment Options** — Choose from three ways to pay your employees:
 - **ADPCheck™** — The most secure paycheck in the industry, signed and sealed with 10 advanced fraud protection features
 - **Direct Deposit** — On payday, pay is automatically deposited in each employee's account. (Employees can also choose to have funds directly deposited to a Wisely® Direct debit card*)
- **Tax Filing** — We'll calculate, deposit, file and reconcile your payroll taxes — and respond to inquiries from taxing agencies regarding the returns we file for you
- **New Hire Reporting** — Helps protect your company from penalties due to mistakes or late filings
- **New Hire Paperwork** — Quickly download state and federal new hire forms all in one convenient place
- **Labor Law Poster Compliance Update Service** — We'll also enroll you in our Labor Law Poster Compliance Update Service to help you comply with these regulations
- **Garnishment Payment Service** — A cost-effective, comprehensive solution that helps you manage your wage garnishment processing
- **State Unemployment Insurance (SUI) Management** — ADP offers management of your state unemployment insurance claims, including providing claim responses to state agencies, reviewing benefit payments charged to your SUI account, protesting erroneous charges, and consulting on HR best practices
- **Multi-Company Management** — Streamline payroll and HR with multi-company reports, tax forms, workforce analytics, and more
- **Job Costing** — Track, calculate and report on labor costs for specific jobs/projects

HR support, administration and compliance

- **HR HelpDesk** — Receive phone and e-mail access to a dedicated support team of HR professionals to help you navigate even your most complicated HR issues
- **Employee Handbook Wizard** — Create a comprehensive, professional quality employee handbook based on state and federal employment law in just a few simple steps
- **Discount Program** — You and your employees get discounts on brand-name products and daily essentials
- **Background Checks** — Includes SSN Validation*, 1 Criminal History Search** for the current county of residence, and ADP's CrimRadar™*** only. 25 free background check bundles included annually
- **ADP® Employment Verification** — Helps you respond to employment and income verification requests when your employees apply for loans, lines of credit, or government benefits, freeing up time for you
- **ZipRecruiter®** — Post jobs to 100+ job boards and social media sites in one click. Reach millions of job seekers with one post. Easily manage, screen and quickly identify top candidates — all in one place
- **Salary Benchmarks** — Exclusive data-driven salary benchmarking insights to stay competitive in the hiring market
- **Job Description Wizard** — Create customized job descriptions based on an extensive database
- **HR Toolkits** — Properly complete everyday HR and compliance responsibilities with step-by-step best practice guidelines, essential forms and documents, and related policies

- **State and Federal Compliance Database and Compliance Updates** — Get information about ever-changing state and federal employment laws with plain English summaries of major regulations. Also receive proactive email alerts to help you stay on top of HR best practices and compliance requirements

HR information and education

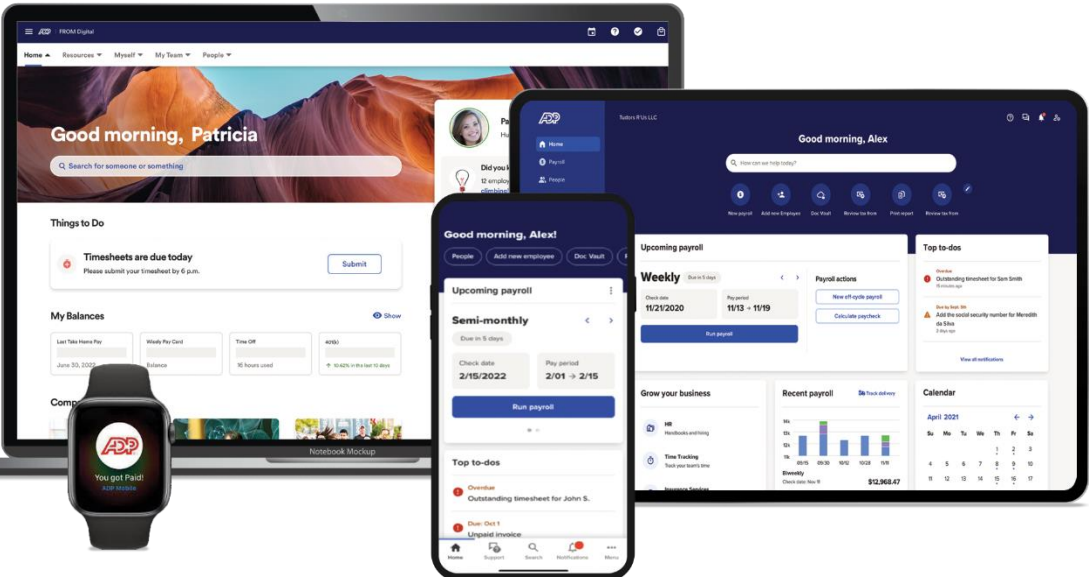
- **State and Federal Resources** — Help meet your core state and federal documentation requirements with convenient access to key government forms and documents
- **Tip of the Week** — Receive practical how-to articles that provide best practice information to complete your everyday employee management tasks

HR technology


- **Document Vault** — Eliminate paper and get centralized, searchable access to stored employee and company documents, as well as a library of HR best practice templates
- **Alerts and Notifications** — Track important dates like employee anniversary dates, date of next performance reviews, and license and certification expiration dates. Use Company Notes to post reminders in one convenient location
- **HR Tracking** — Get 24/7 access to HR pages that help you track employee information, such as assigned property and performance, and advanced reporting

ADP's All-in-One Solution


Franchisees can manage their HR operations with confidence




The image displays the ADP HR software interface across three devices: a laptop, a tablet, and a smartphone. The laptop screen shows a dashboard for 'Patricia' with a 'Good morning, Patricia' greeting, a search bar, and sections for 'Things to Do' (Timesheets due today), 'My Balances', and 'Compliance'. The tablet screen shows a dashboard for 'Alex' with a 'Good morning, Alex' greeting, a search bar, and sections for 'Upcoming payroll', 'Payroll actions', 'Recent payroll', and 'Calendar'. The smartphone screen shows a 'Good morning, Alex' greeting and a 'Semi-monthly' payroll section. A red arrow points from the devices to a grid of nine HR tools.




HR HelpDesk




Background Checks




New Hire Paperwork




Employee Handbook




Job Descriptions




Hiring Toolkit



Termination Toolkit



Recordkeeping Toolkit



Performance Toolkit

